



Discovery Sheet

Business Name: _____ Industry: _____

Years in business: _____ Years with current processor: _____

Average ticket size: _____ Do you use pin debit?: Yes No

Terminal Make/Model: _____

How did they get the terminal?

Lease

Purchase

Free

If lease, what is the cost? _____

Is the merchant interested in eliminating up to 100% of their current processing expenses by passing a minimal cost to the customer? Yes No

Notes: _____

Have you ever seen a need for gift cards? Yes No

Notes: _____

Do you need a POS to track customers/employees/inventory? Yes No

Notes: _____

ASK THE MERCHANT FOR PROCESSING STATEMENTS
Processing statements will allow AFS to perform a detailed cost savings analysis to ensure we build a customized plan that is guaranteed to save the merchant money.